



Wednesday – Friday  
September 28 – 30, 2022

The Bakersfield Association of Professional Landmen (BAPL) and the Los Angeles Association of Professional Landmen (LAAPL) proudly presents our **Annual West Coast Landmen's Institute**, to be held at the **San Diego Marriott Marquis Marina**.

Registration Fees for members of the BAPL or LAAPL are \$225\*; \$275\* for non-members of the BAPL or LAAPL; \$100\* for "Independents\*\*" \$150\* for non-member "Independents" (\*\$50 more if received after September 7<sup>th</sup>). These registration fees include attendance to the Institute, the Wednesday Reception at **Roy's San Diego Waterfront**, Thursday Lunch and Dinner poolside at the Marquis, Breakfast each morning, and break refreshments.

\*In this context, an Independent Landman is defined as any individual who receives compensation for their services, either on a per diem or hourly basis (1099), and who does not routinely employ other Landmen to work on a contract basis for their benefit. In other words, Brokers and Independents who have assistants do not qualify as an Independent Landman for the discounted registration fee.

We anticipate AAPL will award Nine (9) RL Continuing Education Credits, RLP Continuing Education Credits or CPL Recertification Credits for participation in this Institute. AAPL Attendance Affidavits will be available at this event (see confirmed Speaker Line-up on next page).

**We have a limited number of rooms secured at a rate of \$259 per night at *San Diego Marriott Marquis Marina*, but you must book your reservation by Wednesday, September 7<sup>th</sup> to take advantage of this reduced rate, and room availability is not guaranteed after this date! *Independents: Share a room with another and save! We have also secured a limited number of rooms for Tuesday (27<sup>th</sup>) and Friday (30<sup>th</sup>).***

Registrants should make overnight accommodations directly with **San Diego Marriott Marquis Marina**.

You can reserve your room by calling the hotel at 877.622.3056 and reference the code for the West Coast Landmen's institute or online at: <https://book.passkey.com/go/LandmensInstitute>

Individuals will be responsible for their own reservations. You have 72-hours prior to your arrival date in which to cancel your reservation. *All no shows and cancellations within this period will be charged to the individual.* We have guaranteed a minimum number of rooms each night, so we ask you to consider using our block of rooms at **San Diego Marriott Marquis Marina** if you plan to rent your lodging in the area for this event. Rooms rates are the same one (1) day prior and one (1) day after our event, based on availability.

**We have reserved a limited number of tee times for golf on Wednesday afternoon at Steele Canyon Golf Club, Sand Diego, CA prior to the WCLI for our participants (\$195 per player and includes cart, range balls, box lunch and adult refreshments). Please remember to complete the attached Sponsor/Registration form if you wish to play golf or attend the WCLI.**

The Annual



## SPEAKERS AND TOPICS

### September 28<sup>th</sup> – 30<sup>th</sup>, 2022

*Speakers and topics are not in the order of the actual event schedule and speakers and topics are subject to change. All presentations are scheduled for 50 minutes with 10 minutes for Q & A, unless otherwise noted.*

SPEAKER	COMPANY	TENTATIVE TOPIC
<b>Thursday – September 29<sup>th</sup>, 2022</b>		
Mike Flores, Legislative Affairs	Champion Strategies LLC	Legislative Update [Local and National] 10 Minutes
Kevin L. Shaw, Esq., Senior Counsel	Mayer Brown LLP Los Angeles	“Paying Quantities and Current Trends Affecting Idle Oil or Gas Wells”
Lawrence Lacombe, Esq., Vice President, Region Underwriter	Old Republic National Title Insurance Company Los Angeles	“Title Insurance or Title Opinion: Before You Plot a Course, Figure Out Where You Want to Go!”
Steve Figgins, Principle Orell Andersen, MAI, FRICS, ASA Daniel Adomian	EKI Environment & Water, Inc. Strategic Property Analytics Inc.	“The Costs of Oil Well Re-abandonment, and the Associated Risks to Property Values”
Rebecca Trujillo, Regulatory Affairs Manager	<b>Chevron U.S.A. Inc.</b>	“Decommissioning of an Offshore Platform”
Dan Kramer, President	KPA Strategies	“Debunking Myths of Political Opposition Research”
Mark L. Monin, MBA	TBD	“Hard Rock Mining Development and Taking a Company Public”
Current AAPL President <i>(Awaiting Confirmation)</i>	Luncheon Speaker	TBD
<b>Friday – September 30, 2022</b>		
Rock Zimmerman, CEO	California Independent Petroleum Association	“Current Regulatory/Legislative Battles and Climate Change”
Dave Kilpatrick <i>(Committed -Awaiting Scheduling)</i>	Kilpatrick Energy Group	“Global Industry Update and Predictions”
Available Slot	TBD	TBD

# THE ANNUAL WCLI REGISTRATION FORM

\*\*Please Register Early as there Is Limited Space\*\*

Complete name and company information requested below. If you plan to play golf on Wednesday afternoon, please check the appropriate box and make your payment along with your registration fees. Mail this section with your check payable to: BAPL, Attn. Ashley Claunch, P.O. Box 12816, Bakersfield, CA 93389 or via e-mail to [AClaunch@chevron.com](mailto:AClaunch@chevron.com) and make payment via link at: Registration (Present – September 7, 2022): <https://square.link/u/ZxQTTuyq> [square.link] Registration (After September 7, 2022): <https://square.link/u/kcKdhtfq> [square.link]

Member Prices:	Non- Member Prices:	Member Independent Prices:	Non- Member Independent Prices:
<input type="checkbox"/> \$225 if paid by 9/07	<input type="checkbox"/> \$275 if paid by 9/07	<input type="checkbox"/> \$100 if paid by 9/07	<input type="checkbox"/> \$150 if paid by 9/07
<input type="checkbox"/> \$275 if paid <b>after</b> 9/07	<input type="checkbox"/> \$325 if paid <b>after</b> 9/07	<input type="checkbox"/> \$150 if paid <b>after</b> 9/07	<input type="checkbox"/> \$200 if paid <b>after</b> 8/9/07

\$175 per Spouse/Significant Other or non-participating guest fee (includes reception, breakfasts, luncheons, and dinner... **A \$500+ value!**). *This will be strictly enforced.* One price for participating either one or all three days. Number of additional guest's \_\_\_\_\_

- Events:**
- Wednesday Reception *Roy's San Diego Waterfront* 9/28 Number of Attendees \_\_\_\_\_

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  - Thursday Breakfast 9/29 Number of Attendees \_\_\_\_\_

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  - Thursday Lunch–Poolside 9/29 Number of Attendees \_\_\_\_\_

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  - Thursday Evening Dinner–Poolside 9/29 Number of Attendees \_\_\_\_\_
- Please check one:**
- Pan Roasted Atlantic Salmon*
  - Braised Short Rib*
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- Friday Breakfast 9/30 Number of Attendees \_\_\_\_\_
- Please check this box for a Vegan Entrée for Lunch/Dinner
- Check this box if you are a participant attending under a Sponsorship**
- Check this box if you are a Speaker**

Name: \_\_\_\_\_ Guest: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_ Email: \_\_\_\_\_ CPL or RPL #: \_\_\_\_\_

**TOTAL ENCLOSED \$** \_\_\_\_\_  I am a Sponsor – Form Attached

**For questions regarding Registration and Sponsorships, please contact Ashley Claunch at 661.654.7401 or [email: AClaunch@chevron.com](mailto:AClaunch@chevron.com)**

**GOLF – WEDNESDAY, SEPTEMBER 28<sup>th</sup>, 2022**

**First Group will tee off at 12:00 p.m.**

**(Arrive no later than 11:00 a.m. to grab lunch, drink and hit some balls)**

**Golf at Steele Canyon Golf Club** (includes, cart, range balls, a box lunch and adult refreshments)  
Wednesday 9/28 - \$195.00 per player.

No. of Players: \_\_\_\_\_

**Golf Partners:** \_\_\_\_\_

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Please note any preference for golfing partners above.

***Payment for golf must be received in advance! Please include payment with your registration.***  
***Online payments can be made through:*** <https://square.link/u/SwswOFoa>

**For questions regarding Golf, please contact Michael McPhetridge at 661.333.6119 or email**  
**[rmm@rmmenergypartnersllc.com](mailto:rmm@rmmenergypartnersllc.com)**

**Directions and Address**

STEELE CANYON GOLF CLUB 3199 Stonefield Drive Jamul, CA 91935

**Driving Directions:**

**From Downtown Hwy 94** – Take G Street until it becomes hwy. 94 East, (or take 5th Avenue North to Hwy 5 South to Hwy 94 East). Follow Hwy 94 East approximately 15 miles until Hwy 94 turns into a surface street (Hwy 54). Then proceed through 6 stoplights to Willow Glen Drive (turn right) to Steele Canyon Road (turn right) to the first stop light, Jamul Drive (turn left), and follow the signs past Steele Canyon Estates Gate House to the golf course on the left, approximately 1.75 miles.

**From Airport** – Take Harbor Drive South to Grape Street East, follow signs to Hwy 5 South. Take Hwy 5 South to Hwy 94 East. Follow directions above.

**From Hwy 8** – Take Hwy 8 to El Cajon, take 2nd Street exit South, continue approximately 5 miles to Willow Glen Drive (turn left) to Steele Canyon Road. (turn right) to first stop light, Jamul Drive (turn left), follow the signs past the Steele Canyon Estates Gate House to the golf course on the left, approximately 1.75 miles.

**From Hwy 5** – From North County, take Hwy 5 South to Hwy 8 East or Hwy 94 East and proceed as indicated above. From South County, Take Hwy 5 North to “J” Street/Hwy 94 East and proceed as indicated above.

**From Coronado** – Cross the bridge and take Hwy 5 North, stay in the right lane, immediately exit “J” Street/Hwy 94 and proceed as indicated above.

**From Hwy 805** – From North County, take Hwy 805 South to Hwy 8 East or Hwy 94 East and proceed as indicated above. From South County, take Hwy 805 North to Hwy 94 East and proceed as indicated above.

**From Hwy 15** – From North County, take 15 South to Hwy 8 East or Hwy 94 East and proceed as indicated above.

***Please note: The WCLI retains cancellation rights. In the unlikely event of cancellation, the WCLI Committee will make every attempt to notify pre-registrants. Refund requests within two (2) weeks of the Institute will be assessed a \$50 Administrative Fee.***

## 2022 WCLI Sponsorship Levels

Thank you for your interest in sponsoring the Annual West Coast Landmen’s Institute. Below is an overview of our sponsorship opportunities – we hope you’ll find one that best suits the needs of your organization.

WCLI SPONSOR LEVELS:	ONE STAR	TWO STARS	THREE STARS	FOUR STARS	FIVE STARS
<b>Benefits:</b>	\$500	\$1,000	\$2,000	\$3,500	\$5,000
<b>Complimentary WCLI Registration</b>	One Tuition	One Tuition	Two Tuitions	Three Tuitions	Four Tuitions
<b>Complimentary Guest Registration</b>	-	One Guest	Two Guests	Three Guests	Four Guests
<b>Golf Registration</b>	-	One Golf Registration	Two Golf Registrations	Three Golf Registrations	Four Golf Registrations

All of our sponsors will also receive:

- ☞ Name Badge Recognition Ribbon
- ☞ Company Logo Placement on Event Banners and at Registration Table
- ☞ Authorization to Provide Sponsor Giveaways to Attendees (Two Stars and above)
- ☞ Space on Sponsor Table to Display Company Information/Handouts (Two Stars and above)

Company: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Sponsorship Level (*please check one*):

One Star - \$500       Four Stars - \$3,500

Two Stars - \$1,000       Five Stars - \$5,000

Three Stars - \$2,000

Sponsorship payments can be made online at:

<https://square.link/u/t9eqXvDv> [square.link]

For online *Sponsorships, golf, and registration*, please use **Google Chrome** or **Safari**, there are problems if you use Internet Explorer

**Please list the participants attending under your sponsorship**


**Note: Sponsors Guests must indicate as such on their Registration Form.**