

# TWO SERIES TOPIC ON THE SOLAR INDUSTRY

## VIRTUAL SEMINAR – Series II

Thursday, November 18, 2021 | Noon to 1:15 PM

[CLICK ON THIS LINK TO ATTEND MEETING](#)

### SPEAKER:



**Phillip A. Guerra, JD, CPL**

Land Manager-East Coast

ForeFront Power, a wholly owned subsidiary of Mitsui & Co., Ltd.

### SERIES II TOPIC: “New Opportunities - Maximizing Your Acreage Wth Solar”

This webinar will focus on what in-house oil & gas land professionals need to know if a solar developer approaches their company about building a project in their leasehold area. You will learn about the different types of solar energy projects (e.g., BTM vs. FTM) and the land criteria for different solar energy projects (i.e., why has my company been approached?). You will learn about various elements of solar energy projects, including project design, engineering, future surface uses (e.g., pad sites, pipeline), potential title issues, access, permitting, construction, and decommissioning. Lastly, you will be introduced to the different options for your company.

### MEET OUR SPEAKER!

ForeFront Power develops solar projects – behind-the-meter, community solar, and wholesale solutions – across the United States and Mexico.

After graduating from law school in 2013, Phillip began his career in the upstream oil and gas sector as a contractor for Antero Resources, where he ran title (surface, mineral, HBP, heirship) and completed pre-drilling and post-drilling ownership reports on behalf of his client in southeast Ohio. In early 2019, Phillip transitioned out of oil and gas and into solar. He accepted an in-house position at ForeFront Power, where he currently oversees land acquisition for community solar on the east coast. In his first two years at the San Francisco based company, he successfully closed 70+ deals across six different states, totaling over 370 megawatts of potential projects.

Phillip currently sits on the AAPL’s Educational Committee and the NAPE Operators Committee. He completed his undergraduate studies at The University of Cincinnati in real estate and marketing. Phillip completed his graduate studies at Florida A&M University’s College of Law where he obtained his Juris Doctorate.